Catena-X
Your Automotive Network

# How to Accelerate Your CATENA-X Journey

Hanno Focken, Managing Director Catena-X Association



V 1.0

# *2026* is the year to join Catena-X. Get up to *€30,000* back for your first data exchange

**Joining Catena-X just got better; Get up to €30,000 remuneration.**

INTERNATIONAL DATA SPACES ASSOCIATION

Catena-X

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Federal Ministry for Economic Affairs and Energy
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# The Data Space *Accelerator Study*



The **Data Space Accelerator** is a study funded by the German Ministry for Economic Affairs and Energy (BMWE) and coordinated by the International Data Spaces Association (IDSA).

**What the study delivers:**

- Empirical evidence on economic and organizational benefits of data sharing.
- Actionable recommendations to strengthen digital readiness.
- Case-based insights from multiple use cases.

What participation means in practice

# Benefits *beyond* the remuneration.

## Before the study



**Joining a Data Space takes effort**

Data spaces offer significant benefits.
Yet, understanding requirements, roles and processes requires learning and orientation.



**Participation requires upfront investment**

Time, internal resources, and initial setup effort are needed before companies become operational in a data space.



**Benefits scale at ecosystem level**

Efficiency gains and economic benefits increase as more companies participate, making contributions essential to reaching a critical mass.

## With the Data Space Accelerator Study



**Easily join Catena-X**

Start with a simple, predefined use case that enables meaningful participation in a data space.



**Guided Onboarding**

No prior data space experience is required. Onboarding and use-case implementation can optionally be supported by certified partners.



**Remuneration**

Receive remuneration based on verified results. Remuneration is paid after successful onboarding *and* proven productive data sharing.


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# *Choose* your path into Catena-X



## Basic Path (Lot 1)

- → Data space onboarding
- → Use case: Company Certificate Management
- → Baseline questionnaire
- → Follow-up questionnaire

Remuneration of
**EUR 15,000**
*(net plus VAT)*

Recommended

## Advanced Path (Lot 2)

- → Data space onboarding
- → Use case: Company Certificate Management
- → Baseline questionnaire
- → Follow-up questionnaire
- \+ **Additional Catena-X use case**

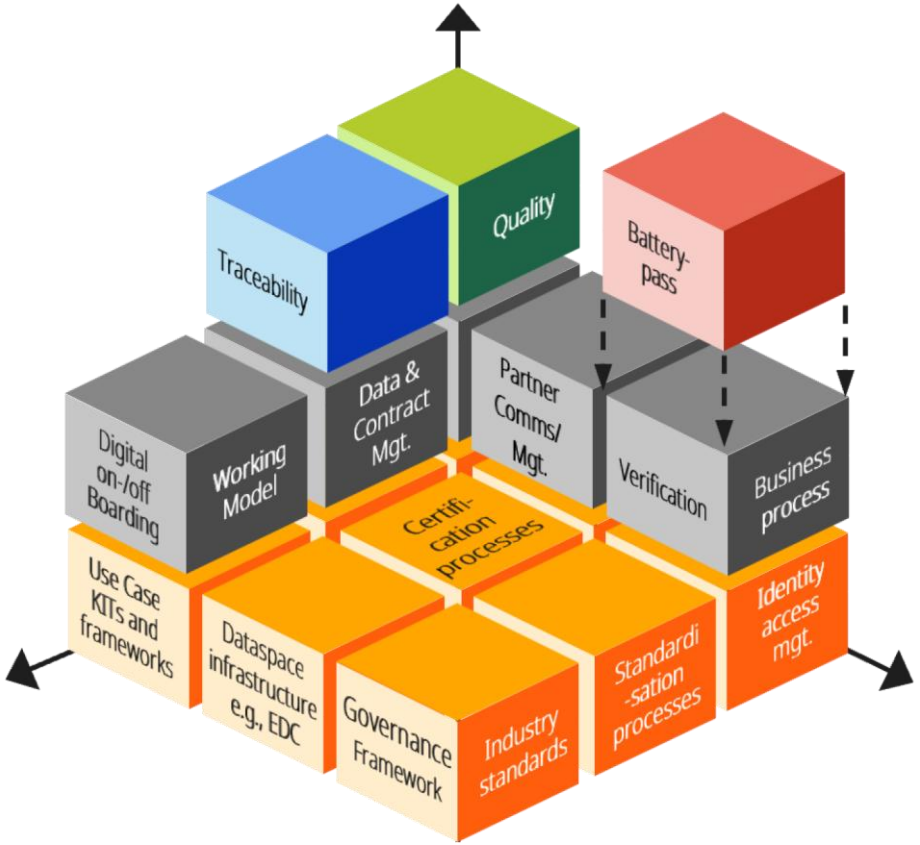
*Explore more use cases at www.cofinity-x.com*

Remuneration of
**EUR 30,000**
*(net plus VAT)*

**Notice:** For participants based outside Germany, the remuneration amount is recalculated using a purchasing power index. Details can be found in the program tender documents.


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# Leverage *use cases* with ease once you start on your path.




| | Basic Path | Advanced Path |
|---|---|---|
| Company Certificate Management | ✓ | ✓ |
| Product Carbon Footprint | ✗ | ◉ |
| Digital Product Passport | ✗ | ◉ |
| Demand & Capacity Management | ✗ | ◉ |
| Traceability | ✗ | ◉ |
| Quality | ✗ | ◉ |
| Short Term Supply Management (PURIS) | ✗ | ◉ |
| Business Partner Data Management | ✗ | ◉ |

**Legend:** ✓ Included in the path | ✗ Not included in the path | ◉ Companies can choose **one additional** use case from the list


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# Program *Eligibility* & *Requirements*

## Requirements

At least 10 employees and €500,000 revenue in each of the last three calendar years.

## Retroactive Entry

Companies that joined the data space since 1 May 2026 can participate retroactively.

## Eligible Countries

All EU member states and the following countries:

- Armenia
- Aruba (via the Netherlands)
- Australia
- Canada
- Chinese
- Taipei / Taiwan
- Hong Kong (China)
- Iceland
- Israel
- Japan
- Liechtenstein
- Moldova
- Montenegro
- New Zealand
- North
- Macedonia
- Norway
- Singapore
- South Korea
- Switzerland
- Ukraine
- United
- Kingdom
- United States

**Two Surveys, One Storyline**

The participation is measured before and after onboarding. Comparing the two waves lets the study show genuine organizational change — not just differences between respondents.

1

**Setup survey (baseline)**

Captures the starting point: business innovation, data strategy & governance, data usage & quality, data products, internal/external/data space exchange, IT landscape, and Catena-X readiness.

2

**Exit survey (follow-up)**

After the first productive data exchange: measures change in readiness, usage intensity, organizational adaptation, and the value experienced by the company.


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# Join the study in *6 easy steps*

**1 Submit Offer & Choose Path**

By fully completing and submitting this offer form, the company submits a binding offer **including his chosen path** to perform the public tender under the Data Space Accelerator Program.

**2 Review & Acceptance**

The program coordinator will review your application against the terms and conditions. Once approved, **you'll receive confirmation and can proceed.**

**3 Select your Use Cases**

Based on your chosen program path, you proceed either with Company Certificate Management only or decide for an additional Catena-X use case. **You then complete the baseline questionnaire.**

**4 Data Space Onboarding**

You are **guided through the Cofinity-X onboarding process** to connect your company to the Catena-X productive environment.

**5 First Data Sharing**

You complete and demonstrate a data exchange in the data space along your use case with Cofinity-X. **No customer or live data is required.** After that, you receive your Data Readiness Certificate.

**6 Receive Remuneration**

Submit your Data Readiness Certificate to the program coordinator and **claim your remuneration once everything is verified**.


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> For us as a medium-sized company, the biggest challenge was not the technology itself, but taking the first steps into Catena-X. The Data Space Accelerator study significantly lowered the barriers to entry. We were able to implement our first concrete use case and gain valuable hands-on experience within a short period of time.

**Tobias Ott**

*Technical Managing Director, KSE GmbH*


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# *Endorsed* by industry giants!





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Strong partners for your data space success

# Program *Partners*

**International Data Spaces e. V.**

Program organizer driving the vision of sovereign data sharing across industries and enabling trusted data ecosystems worldwide.

**Catena-X Automotive Network e. V.**

Governance body of the Catena-X data space, establishing standards and rules for secure, interoperable data exchange in the automotive industry.

**Cofinity-X GmbH**

Secure and trusted data space operating company, providing the technical infrastructure to connect and exchange data within the Catena-X ecosystem.


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# Your *first data exchange* starts here

Find answers to the most important questions about the program in the **FAQ section** .

**https://data-space-accelerator.com/**

# Other helpful resources


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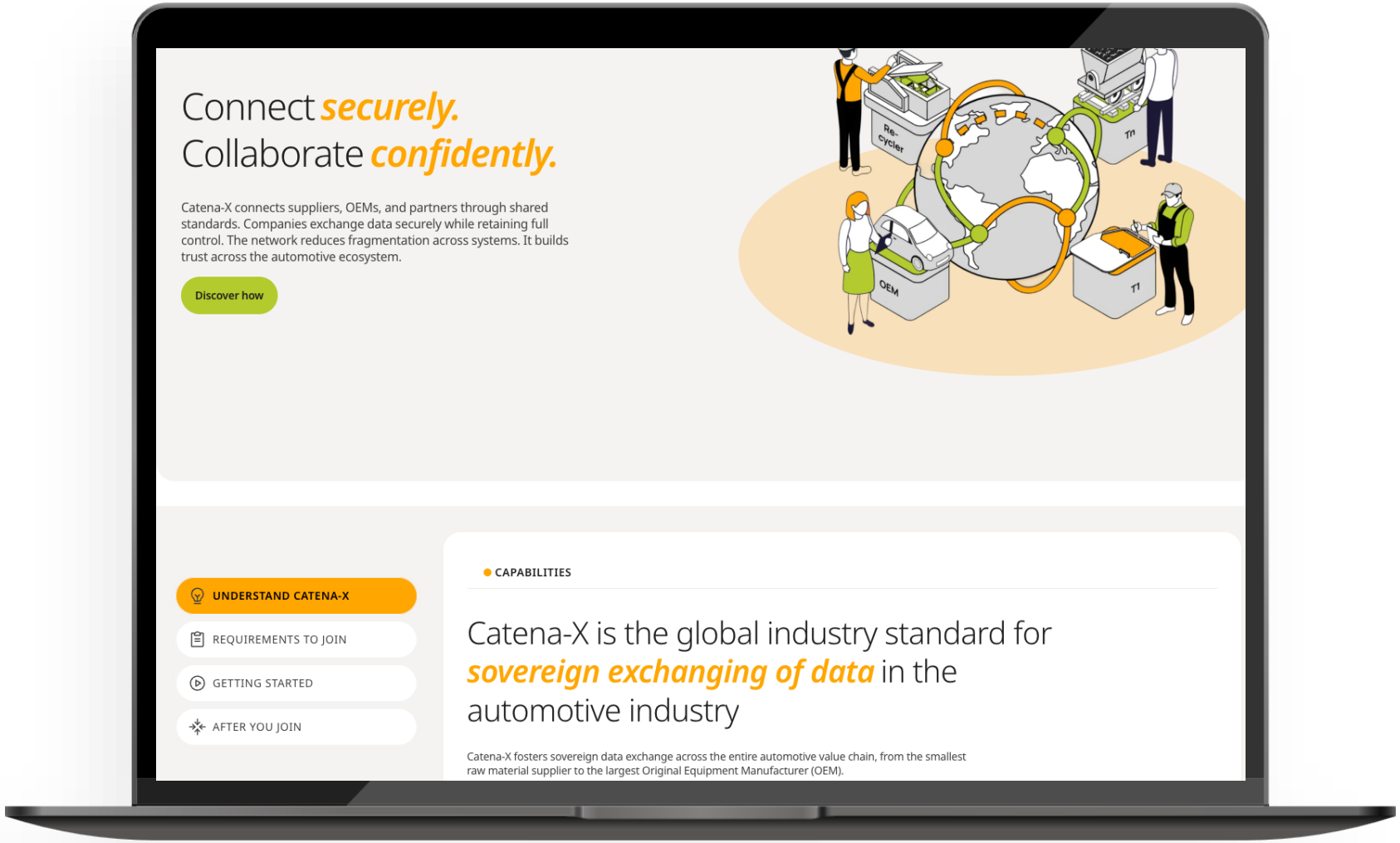
Catena-X User Journey

# A streamlined operationalization journey globally

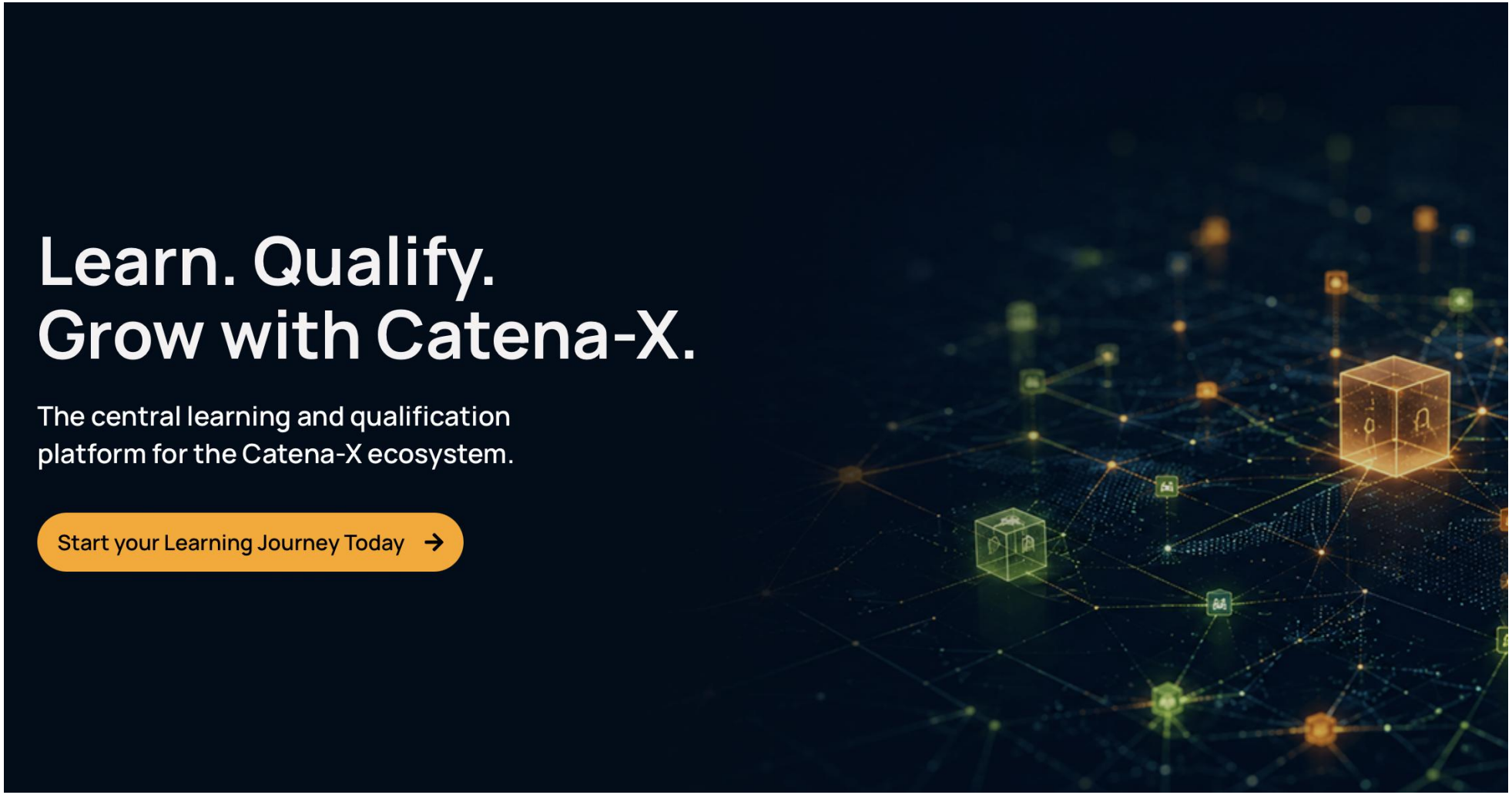
The journey serves as the onboarding playbook for companies looking to join the Catena-X ecosystem.

**What it offers?**

- Self-guided journey for data providers and consumers
- Provides easy navigation – from Catena-X awareness to onboarding
- Accessible to everyone – yes, you can share and link to it
- Built for continuous improvement, with ongoing iterations planned



# The new and revamped Catena-X Academy





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How does it work?

# Your Catena-X Learning Journey



## 01 - Build your Foundation

Start with the free Catena-X Basic Training and apply as "Catena-X Qualified Advisor".

- ✔ Catena-X fundamentals
- ✔ Data sovereignty
- ✔ Ecosystem roles
- ✔ Governance principles
- ✔ Operating model

Start Learning →



## 02 - Specialization

Choose your Path and expand your expertise based on your role and interests.

- ✔ Use Cases
- ✔ Technical Foundations

Explore Specialization →



## 03 - Demonstrate your Expertise

Earn verifiable Catena-X qualifications and badges that showcase your knowledge and can be shared across the ecosystem and beyond.

Qualifications & Provider Programs →


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Build in-depth knowledge where it matters

# Choose your Specialization



## Use Case Expertise

Learn how specific Catena-X use cases work in practice.

**Examples:**

- ✔ Demand & Capacity Management (DCM)
- 🔒 Product Carbon Footprint (PCF) (coming soon)
- 🔒 Digital Product Passport (DPP) (coming soon)
- 🔒 Traceability (coming soon)

**Become, e.g.:**

- 👤 DCM Use Case Expert
- 🔒 PCF Use Case Expert (coming soon)
- 🔒 DPP Use Case Expert (coming soon)



## Technical Foundation Expertise

Understand the technical building blocks of Catena-X.

**Examples:**

- 🔒 EDC (coming soon)
- 🔒 Digital Twin Registry (coming soon)
- 🔒 Identity & Trust (coming soon)
- 🔒 Semantic Models (coming soon)

**Become, e.g.:**

- 🔒 EDC Technical Expert (coming soon)
- 🔒 Digital Twin Registry Technical Expert (coming soon)
- 🔒 Identity & Trust Technical Expert (coming soon)


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Current Learning Portfolio

# Start Learning Today




## Catena-X Basic Training

The recommended starting point for everyone entering the Catena-X ecosystem.

Learn More




## Demand and Capacity Management Training

Gain a practical understanding of collaborative demand and capacity management in Catena-X.

Learn More

## Coming Soon

Additional learning paths are currently being developed, including:

- Product Carbon Footprint
- Digital Product Passport
- Traceability
- Technical Foundation Modules
- Further ecosystem-specific trainings


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